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beach**  
TRAINING

## Staff Motivation

**Duration:** 1 day

**Prerequisites**

There are no prerequisites for this course

This Staff Motivation training course is designed to help managers develop their motivational techniques, by understanding what is required, what works and then implementing a personal action plan.

Motivation is key to any successful people management role. If you can encourage, persuade or develop your people in such ways as to improve their effectiveness, then the role of manager is seen as successful. Increasingly, as managers have to be super professionals in addition to their managerial responsibilities, it is even more important that motivation is achieved.

### Objectives

After this Staff Motivation training course, delegates will be able to:

- Understand people's motivations at work
- Understand the relevant and proven theories of motivation and how they apply in the workplace
- Practice motivational techniques
- Understand how job satisfaction can influence motivation and what can be done to enhance it
- Provide an action plan

### Course Content

This Staff Motivation Skills course is designed to teach you:

- To understand people's motivations at work
- To understand the relevant and proven theories of motivation and how they apply in the workplace
- To practice motivational techniques
- To understand how job satisfaction can influence motivation and what can be done to enhance it
- To provide an action plan
- To understand why people work
- To understand the theories behind motivation
- How to apply good motivational techniques
- How to motivate oneself

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**Management Skills for New Managers:** 2 days

**Leadership Skills:** 2 days

**Interviewing Techniques:** 1 day

**Performance Appraisals:** 1 day

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