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TRAINING

## Supply Chain Management

**Duration:** 3 days

**Prerequisites**

There are no prerequisites for this training course

This Supply Chain Management training course is aimed at those who need an overview of the key issues and drivers involved. It examines what supply chain management is fundamentally about and the key aspects established are that time is cash; movement to the customer is all that adds value, working with all involved pays, and that having to look outside of the box is fundamental

Throughout the course the Rules for Effective Supply Chain Management are identified and discussed; along with Relevant Case Studies and Best Practice guidelines

### Objectives

After this Introduction to Supply Chain Management training course, delegates will:

**Personal Impact:**

- Appreciate changes to business processes that are taking place
- Gain the financial benefits that effective supply chain management can bring
- Determine how time “secretly” builds up in supply chains and that time is cash
- Be able to understand, recall and apply improvements after the seminar for work based application
- Best in class practices

**Organisational Impact:**

- Be able to discuss added value and describe a supply chain in the context of where the delegates work
- Understand how procurement relates to other business functions
- Understand how procurement and logistics contribute to the business
- Be aware of areas for improvement

### Course Content

**Training Methodology:**

- Interactive and participation
- Pragmatic and “what will work”
- Discussion and flip chart
- PowerPoint presentations
- Exercises and action times
- Case studies and best practice examples
- Checklists for later reference/reinforcement/application of main points

**continued...**

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### Related Courses

**Lean Six Sigma Green Belt:** 5 Days

**Lean Six Sigma Yellow Belt:** 2 Days

**Lean Processes & Tools:** 3 Days

**Root Cause Analysis:** 2 Days

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## Supply Chain Management (continued)

**Duration:** 3 days

### Prerequisites

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### Day One

#### Understanding what the Supply Chain is

- Definitions of procurement , logistics and supply chain management
- The interrelations and connections of Buying, Making, Moving, and Selling activities
- History and the development
- A view of the future.

#### Key Aspects of Supply Chain Management

- The cost/service balance
- Customer service principles
- Lead times throughout the supply chain
- Adding value and reducing non value adders
- Trade off opportunities

### Day Two

#### The Benefits of adopting a Supply Chain approach

- Understanding the sub functional conflicts in business processes
- Benefits within and between functions
- Taking a total and holistic supply chain view
- Total procurement , total cost of ownership and total acquisition cost approaches

#### Why a Supply Chain approach will change traditional ways

- Looking at demand amplifications, and the "Forester" effect,
- Appreciating the effects of uncertainty and unresponsiveness
- Seeing how we currently manage the supply chain
- Managing the supply chain for effectiveness

### Day Three

#### Supplier/Customer relationships

- Practical effects on lot sizes/order quantities
- Reducing costs
- Sharing developments
- Eliminating internal and external barriers
- Interfacing versus integrating commercial relationships.
- Performance measurement
- Customer service

**continued...**

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## Supply Chain Management (continued)

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### Implementing a Supply Chain management approach

- The changes needed with suppliers and customers.
- The changes need to internal organisation and management practices
- Potential action needed
- The “doing nothing” future, with “lessons from experience”
- Guarding against futures of higher stock levels and competition gains
- Breaking down traditional silo/closed management

### A 5 step approach to Logistics and Supplier Development

- The model (“Should we, Benefits and Drawbacks, Internal Issues, Key Issues, And Finally”)

### The Supply Chain Rules (Encore)

- The rules to give competitive advantage from effective Supply Chain Management

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