



t: 01273 622272 e: info@siliconbeachtraining.co.uk w: www.siliconbeachtraining.co.uk

**silicon
beach**
TRAINING

Decision Making

Duration: 1 day

Prerequisites

There are no prerequisites for this course

This Decision Making training course coaches delegates in the techniques of logical thinking, helping you to organise your thoughts and present clear, persuasive ideas.

The Decision Making training course is designed for managers, decision makers, and those who need to deliver ideas clearly and methodically.

Objectives

After this Decision Making training course, delegates will:

- Know how to speak strategically
- Be able to evaluate ideas
- Be able to explain an idea efficiently and with clarity
- Have developed effective persuasion and negotiation techniques

Course Content

Thinking Styles:

- Organising thoughts and deciding what to say before speaking
- Identifying important points

Critical Thinking:

- Identifying strengths, weaknesses and appeal in ideas

Problem Solving:

- Problem solving techniques

The Clear Communicator:

- Aiming for clarity, avoiding ambiguity and being concise
- Tools for appraising ideas

Assertiveness:

- Developing an open and honest style
- Respecting the needs of others
- Saying No with confidence
- Influence and persuasion

Follow Us



Related Courses

Management Skills for New Managers: 2 days

Leadership Skills: 2 days

Assertiveness & Confidence Building: 2 days

Communication & Interpersonal Skills: 1 day

Links

feeds.feedburner.com/sbtblog/
facebook.com/SiliconBeach
twitter.com/sbttraining